**Supplier Guidelines**

**Advantage of using CCE Super Preferred Suppliers**

1. Develops strong agency support from the Supplier’s Sales Team (Clout)
2. Develops quicker and more proactive support to clients when issues arise
3. Provides improved access to best rooms in hotel properties
4. Suppliers are vetted, proven, and trusted
5. Provides exclusive access to cruise & vacation offers for Signature members
6. Increased sales per supplier expands special offers for us
7. Increases sales per supplier raises the commission rates to our company
8. Gives us ability to train and learn with personalized training sessions from suppliers

**Reasons Suppliers are listed as non-preferred or to not use at all**

1. Terms and conditions may be risky to clients and IC’s. For example, IC assumes responsibility for client credit card charge backs in some cases.
2. Arrangements for clients may have a history of not being dependable, current cases have occurred leaving client’s without needed arrangements.
3. Properties offered in packages are not vetted, dependable nor best available
4. Spreads out sales to multiple suppliers, watering down support by Sales Team
5. Commissions are lower for all ICs
6. Training opportunities are generic or not sufficient
7. Travel Protection can be denied for some suppliers
8. Full commission may not be available for some suppliers

**Required commissions**

Bookings may not be made in the company name for less than 10% commission, or $50 commission, or $50 service fee (**whichever is greater**).  If the transaction is an *addition* to a booking you already have with this client, a nominal service fee of $20 or 10% commission, **whichever is greater**, will be acceptable. A combination of commission on the booking plus a service fee may be required to meet the 10% minimum requirement or $50 commission rule.  Please ask your ASC if you have any questions.

Example:  $2,000 flight has 5% commission of $100.  The rule states 10%, which is $200 commission.  You must add to the commission or charge a service fee of an additional $100 to meet the 10% or “greater” rule.

**CCE Super-Preferred Suppliers**

(Below are links to jump to more information regarding each supplier)

[**Land Suppliers:**](#_Super_Preferred_Land)

[Pleasant Holidays](#_Pleasant_Holidays_1)

[Journese](#_Journese)

[Air By Pleasant](#_Air_by_Pleasant_1)

[Trafalgar](#_Trafalgar_Tours_–)

[Brendan Tours](#_Trafalgar_Tours_–)

[Tauck Tours](#_Tauck_Tours)

[Travel Bound](#_Travel_Bound_1)

[**Cruise Lines:**](#_Super_Preferred_Specialty)

[Royal Caribbean](#_Royal_Caribbean_–)

[Celebrity](#_Celebrity_Cruise_Line)

[Azamara](#_Azamara_Club_Cruises_1)

[Oceania](#_Oceania_Cruises)

[**Luxury Cruise Lines:**](#_Super_Preferred_Luxury)

[Regent Seven Seas (RSSC)](#_Regent_Seven_Seas)

[Crystal](#_Crystal_Cruises)

[**Specialty Cruise Lines:**](#_Super_Preferred_Specialty)

[AMAWaterways – River cruises](#_AMAWaterways_–_Signature)

[Lindblad Expeditions](#_Lindblad_Expeditions_–)

[Paul Gauguin – South Pacific](#_Paul_Gauguin_Cruises)

[**Disney Destinations:**](#_Travel_Bound)

[Walt Disney World](#_Disney_Destinations)

[Disneyland](#_Disney_Destinations)

[Disney Cruise Line](#_Disney_Destinations)

[Adventures by Disney](#_Disney_Destinations)

[Aulani](#_Disney_Destinations)

[**Insurance:**](#_Insurance:)

[Travelex](#_TravelEx_Insurance)

**CCE Preferred Suppliers:**

[**Land Suppliers:**](#_CCE_Preferred_Land)

[**Cruise Suppliers:**](#_CCE_Preferred_Cruise)

[Norwegian Cruise Line](#_Princess_Cruises_&_1)

[Princess](#_Princess_Cruises_&_1)

[Holland America](#_Holland_America_Line)

[Uniworld](#_Uniworld)

**Signature Suppliers in Good Standing:**

Approved to use, but suggest a Super Preferred Supplier if possible:

[**Land Suppliers:**](#_Signature_Land_Suppliers:)

[Abercrombie & Kent](#_Abercrombie_&_Kent)

[African Travel](#_African_Travel)

[Apple Vacations- Do not use unless you have approval from officesupport. They have horrible customer service and do not vet their properties properly.](#_Apple_Vacations_–)

[Austin-Lehman](#_Austin-Lehman_–_Signature)

[Auto Europe](#_Auto_Europe)

[Avis Rent A Car](#_Avis_Rent_A)

[Brewster Vacations Canada](#_Brewster_Vacations_Canada)

[Butterfield & Robinson](#_Butterfield_&_Robinson)

[Carey Worldwide Services](#_Carey_Worldwide_Services_1)

[City Escape Holidays](#_City_Escape_Holidays)

[Classic Vacations](#_Classic_Vacations)

[Club Med](#_Club_Med)

[Europe Express](#_Europe_Express)

[Grand Canyon Railway](#_Grand_Canyon_Railway_1)

[Hertz Corporation](#_Hertz_Corporation)

[Insight Vacations](#_Insight_Vacations)

[Island Destinations](#_Island_Destinations)

[ISRAMWorld](#_Isramworld_Group)

[Polynesian Cultural Center](#_Polynesian_Cultural_Center)

[Road Trips](#_Road_Trips)

[Rail Europe](#_Rail_Europe)

[Rocky Mountaineer Vacations-Rail](#_Rocky_Mountaineer_Vacations-Rail)

[Sheraton](#_Sheraton)

[Signature Hotel booking engine](#_Signature_Hotel_booking)

[Signature Destination Specialists](#_Signature_Destination_Specialists)

[Starwood Hotels](#_Starwood_Hotels_1)

[Tahiti Legends](#_Tahiti_Legends)

[Thor, Inc. – Hotel Navigator](#_Thor,_Inc._–)

[Travcoa](#_Travcoa)

[Travel Impressions](#_Travel_Impressions)

[Travel2](#_Travel2)

**Signature** [**Cruise Suppliers:**](#_Signature_Cruise_Suppliers:)

[American Safari Cruises](#_American_Safari_Cruises)

[Cunard Line](#_Cunard_Line)

[Great American Steamboat Company](#_Great_American_Steamboat)

[Norwegian Cruise Lines](#_Norwegian_Cruise_Lines)

[Seabourn Cruise Lines](#_Seabourn_Cruise_Lines)

[SeaDream Yacht Club](#_SeaDream_Yacht_Club)

[Silversea Cruises](#_Silversea_Cruises)

[Star Clippers Americas](#_Star_Clippers_Americas)

[Viking](#_Viking_River_Cruises)

[Voyages to Antiquity](#_Voyages_to_Antiquity)

[Windstar Cruises](#_Windstar_Cruises)

# Non-Preferred Cruise Lines:

[Carnival Cruise Lines](#_Carnival_Cruise_Lines_1)

**Air Consolidators:**

[Air by Pleasant – **\*Super Preferred**](#_Air_by_Pleasant)

[Picasso Travel](#_Picasso_Travel)

[African Travel](#_African_Travel_1)

[Trans Am Travel](#_Trans_Am_Travel)

[TravNET, Inc.](#_TravNET,_Inc.)

[Abercrombie & Kent](#_Abercrombie_&_Kent_1)

[Auto Europe](#_Auto_Europe_1)

[Premier Gateway](#_Premier_Gateway)

[Travel Professionals](#_Travel_Professionals)

[US Airways for Travel Professionals (not Signature, but allowed)](#_USAIRWAYS)

[FareBuzz – Air, hotel, car ~ (not Signature, but allowed)](#_FareBuzz)

[World Agent Direct – non Signature, allowed](#_World_Agent_Direct)

**Insurance:**

[MedJet Assist – Yearly medical evacuation services](#_MedJet_Assist_1)

**Car & Limo Signature Suppliers:**

[Auto Europe](#_Auto_Europe)

[Avis Rent A Car](#_Avis_Rent_A)

[Carey Worldwide Chauffeured Services](#_Carey_Worldwide_Services)

[The Hertz Corporation](#_Hertz_Corporation)

**Rail Suppliers- these are now located under land suppliers on SigNet:**

[Amtrak](#_Amtrak)

[Grand Canyon Railway](#_Grand_Canyon_Railway_1)

[Rail Europe](#_Rail_Europe_1)

[Rocky Mountain Vacations - Rail](#_Rocky_Mountaineer_Vacations-Rail)

**Specialty Suppliers:**

[Alamo Car Rentals](#_Backroads_Bicycle_Tours)

[Backroads Bicycle Tours](#_Backroads_Bicycle_Tours)

[Baskets to Go](#_Baskets_to_Go)

[Book A Limo](#_Book_A_Limo)

[Budget Rental Cars](#_Budget_Rental_Cars)

[Dollar Rent A Car](#_Dollar_Rent_A_1)

[Dollywood](#_Book_A_Limo)

[Funjet Vacations with VAX](#_Funjet_Vacations)

[Grayline Tours](#_Grayline_Tours)

Leisure [Connect](#_Leisure_Connect)

[Norwegian Coastal Voyage](#_Norwegian_Coastal_Voyage_1)

[Port Promotions](#_Port_Promotions)

[SeaWorld](#_SeaWorld)

[Shore Excursions Group](#_Shore_Excursions_Group)

[ShoreTrips Excursions](#_ShoreTrips)

[Ski.com](#_Ski.com)

[Sports Empire](#_Sports_Empire-_Sports)

[Victoria Clipper](#_Victoria_Clipper_-)

[Universal Studios Vacations](#_Universal_Studios_Vacations)

[VaxVacationAccess (VAX) –limited suppliers see](#_VaxVacationAccess_(VAX)_–limited) list

# CCE Super-Preferred Suppliers

# Super Preferred Land Suppliers:

## Pleasant Holidays

URL: [www.pleasantagent.com](http://www.pleasantagent.com)

Tropical Travel, pre-post cruise stays, many USA cities

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

Commission varies by location and product, add to commission for 16% or more

Use Specialist list from our DSM - Phone: 1-800-637-3354 – enter extension for Kellye 8039 or other from the list. You may also email them directly from list of specialists. CCE ID: 50431625

## Journese

URL: [www.journese.com/Travelagents](http://www.journese.com/Travelagents)

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Deluxe, Independent & Custom ­­­­-Travel, pre-post cruise stays, many USA cities

Commission varies by location and product, add to commission for 16% or more

Use Specialist list from our DSM - Phone: 1-800-637-3354 – enter extension for Kellye 8039 or other from the list. You may also email them directly from list of specialists CCE ID: 50431625

## Trafalgar Tours

URL: <http://www.trafalgar.com/Agents/content.asp?id=1056>

Dedicated webpage for Signature members: <http://www.trafalgartours.com>

Ask for specific info on commission when booking, 10% air plus 15%-18% on escorted vacations

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

You may enter your home office address so brochures will be mailed directly to you.

Phone: 1-800-223-7406 CCE ID: 50431624

## Brendan Tours

URL: <http://www.brendanvacations.com/Agent/Registration.aspx>

Phone: 800-421-8446 - CCE ID: 253-770-8601

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Independent travel booked through iNavigate booking link

Guided Vacations, Self-drive and Independent vacations to Ireland, Boutique Guided Vacations to Ireland, Locally Hosted Vacations, groups and FITs

## Tauck Tours

URL: <https://agent.tauck.com>

Phone: 1-800-468-2825 CCE ID: 0017952 Use ID above or IATAN: 50431625

Escorted or Independent tours

## Travel Bound

URL: <http://www.booktravelbound.com/Home.jsp>

Client Code: 39647

Your log-in and password will be provided to you.

Please email officesupport@cruisingco.com to be registered.

Hotels worldwide; packages, sightseeing; transfers, & shuttles; apartment rentals

If calling, let agent know you are a Signature Travel Network member

Phone: 1-800-808-9541 Group Sales: 1-800-808-9543, ext.: 2665

# Super Preferred Cruise Lines:

## Cruising Power for RCCL / Celebrity / Azamara Cruises

URL: <https://secure.cruisingpower.com/SecureLogin.do>

**Celebrity, RCCL, & Azamara’s Cruising Power** ~ Agents access for info & E-docs brochures.

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Remember E-docs are the norm for sailings within 21 days. If the system indicates you are not authorized to access e-docs - email [officesupport@cruisingco.com](mailto:officesupport@cruisingco.com)

## Royal Caribbean – Signature Preferred Cruise Supplier

URL: <https://secure.cruisingpower.com/SecureLogin.do>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

Phone: 1-800-327-6700 Group no: 1-800-722-5476 CCE ID: 253-891-1138

Pre & post cruise packages at Universal, discounted packages pay 10% commission: <http://royalcaribbean.smarttrvl.com/universal/>

## Celebrity Cruise Line – Signature Preferred Cruise Supplier

URL: <https://secure.cruisingpower.com/SecureLogin.do>

Phone: 1-800-437-3111 Groups: 1-800-963-0311 CCE ID: 253-891-1138

## Azamara Club Cruises – Signature Preferred Cruise Supplier

URL: <https://secure.cruisingpower.com/SecureLogin.do>

Phone: 1-877-222-2526

## Oceania Cruises

URL: <http://agent.oceaniacruises.com/>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Phone: 1-800-531-5658 Group: 1-800-531-5658 CCE ID: 50431625

# Super Preferred Luxury Cruise Lines:

## Regent Seven Seas Cruises (RSSC)

URL: [www.rssc.com/travelagents](http://www.rssc.com/travelagents)

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Phone: 1-800-285-1835

## Crystal Cruises- There are three steps here, Erin does the first two.

1-800-446-6620

* **Crystal Cruises:**  <https://www.crystalcruises.com/agent/login.aspx>

Email Address:  your CCE email

Password:  cceonline1

* **Cruise Builder:**  <https://book.crystalcruises.com/Agent/AgentLogin.aspx>

Agent Log-in:  your usual log-in (name, last initial, cce) i.e.: erinmcce

ARC: this is our IATA:  50431625

Password:  cceonline1

* **Crystal Cruises Academy:** <http://www.luxurytravelu.com/Home.asp?IDnum=0>

This is where you register yourself.  The link is on the mid-top right side a brown box:  Not Yet Registered?  Register Now For Free

# Super Preferred Specialty Cruise Lines:

## AMA Waterways

URL: <http://www.amawaterways.com/agents/login.asp>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Phone: 1-818-428-6198, 1-800-626-0126

## Lindblad Expedition

URL: <http://expeditions.com/agents>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Phone: 1-800-397-3348

## Paul Gauguin Cruises

URL: <https://www.pgcruises.com/tacenterlogin.aspx?returnurl=%2ftacenter%2fdefault.aspx>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Phone: 1-800-848-6172

# Disney ~ All Divisions are Super Preferred Suppliers:

## Disney Destinations

<http://www.disneytravelagents.com>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

Disney EarMarked Agency phone: 1-877-569-3276

AbD: 1-877-728-7282 CCE ID: 1-253-891-1138 IATA: 50431625

# Super Preferred Insurance:

## Travelex Insurance

URL: [www.travelex-insurance.com/Agency/Security/AgentLogin.aspx](http://www.travelex-insurance.com/Agency/Security/AgentLogin.aspx)

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

Please quote and email with all bookings, Travelex is preferred coverage and supplier. Occasionally a client’s age or a supplier special makes more sense, but commission rates and the policies are more comprehensive with Travelex. Commission rates are excellent. Medical coverage for pre-existing conditions is complimentary on some policies for clients who purchase their policy with Travelex within 21 days of initial deposit. Children in same household may be included for no additional cost when accompanied by an adult family member.

Phone: 1-800-537-8052 CCE Location ID: 47-0072

# CCE Preferred Land Suppliers:

**None at this time**

# CCE Preferred Cruise Suppliers:

## Norwegian Cruise Lines

URL: <https://www.ncl.com/nclweb/secure/partners.html>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

Phone: 1-800-327-7030 Groups: 1-800-327-7030 CCE ID: 253-891-1138

## Princess Cruises & Tours

URL: <https://book.princess.com/BookingSystem/login.page>

Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again. Be sure to use Princess OneSource website, the travel agent booking engine. Do not use the consumer log in. If it asks email address to log in, you are in the wrong place.

Phone: 1-800-421-1700 CCE ID: 253-891-1138

## Holland America Line

<https://www.hollandamerica.com> – click on Travel Agent HQ at the bottom of the page. Use Polar online ID and password - select Holland America from the drop down menu. Your password will be provided to you. Please email officesupport@cruisingco.com if you need it again.

Phone: 1-877-932-4259 Group no: 1-800-426-0329

## Uniworld

URL: [www.uniworld.com](http://www.uniworld.com) – click on the Travel Professionals link

Click through to the travel agent center. You may have to register the first time you visit their website, use our IATA number when asked.

Phone: 1-800-227-0242 CCE ID: 50431625

# Signature Land Suppliers:

Approved to use, but suggest using a Super Preferred Supplier when possible: to enhance our supplier support for our clients.

## Abercrombie & Kent

URL: <http://www.abercrombiekent.com>

Register with CCE email address; IATA; cceonline as password and Sumner office address - Tours & Independent Travel plus air consolidator

Reservations: 1-800-323-7308 – M thru F 6:30 am to 4 pm (PST)

## African Travel

URL: <http://www.africantravelinc.com/>

Preferred Supplier with land, cruise, & air packages in Africa. Book with this supplier as they use US currency; so clients are able to use credit cards with accurate pricing. Will quote air prices only-add a mark up to net air prices for commission - See Signature profile for commission

Phone: 1-800-252-0493

## Apple Vacations

See note RE Commissions

URL: http://www.myappleonline.com

Ok to use Apple if cannot book with Pleasant Holidays or Journese. Do not use unless you have approval from officesupport. They have horrible customer service and do not vet their properties properly.

Use 50431625 as user ID; cceonline for password. Must hold the Control and the Alt key while submitting the log-in request. May have to create a shortcut on your desktop to access, contact [officesupport@cruisingco.com](mailto:officesupport@cruisingco.com) for directions. Agents use “Get Prices” and the link to add a new agent if not in the list; may register for Royalties.

The Signature tiered level commissions are earned for both online via [www.myappleonline.com](http://www.myappleonline.com) (which is our travel agent website) or over the phone at 1-800-800-0202. Do not book at consumer booking engine which is [www.applevacations.com](http://www.applevacations.com). Note avoid the Apple Square Deals and Apple Savers which are incredibly reduced prices that do not pay commissions.

## Austin-Lehman

URL: <http://www.austinlehman.com/travel_professionals>

Luxury active vacations in the Americas, Africa, and Europe

Phone: 1-800-575-1540

## Brewster Vacations Canada

URL: <http://www.vacationscanada.travel>

Canadian Vacations including Rail, custom, group and independent travel – no airfare – may not add agency fee – ask commission as depends on date.

Phone: 1-800-661-1152

## Butterfield & Robinson

URL: <http://butterfield.com>

Escorted Cycling and Hiking trips - both set and private departures

Phone: 1-800-678-1147

## City Escape Holidays

URL: <http://www.cityescapes.com/>

Website is not a booking engine, must complete booking request form or call for reservations

**City Packages:** New York, Broadway Show Packages, Washington DC, Boston, New Orleans, Branson, Nashville, Philadelphia, Memphis, Williamsburg,  Seattle, San Antonio, Dollywood, Victoria, Vancouver, Quebec City, Toronto, Montreal, San Francisco, Los Angeles, San Diego

Phone: 1-800-222-0022 CCE ID: 50431625

CST Number 2060639-40 Phone/Brochures: 1-800-222-0022

## Classic Vacations

URL: <http://www.classicvacations.com/travelagent>

Australia, Caribbean, Costa Rica, Europe, Fiji, Hawaii, Mexico, New Zealand, Tahiti

Monday-Friday 6:00am to 5:30pm; Saturday 7:00am to 3:00pm; Closed Sunday

Reservations: 1-800-584-5064 – Signature VIP Res Line

Hotel property bookings that are not under contract with Classic and while they are still covered by Classic 24 customer service and support, the commission will be capped at 10% and they do not send paper documents for such bookings. We are able to add a service fees which would show to the clients. Classic may have some other options for us for hotel bookings in this Expedia Affiliate program.  Please first check with our super preferred PH/Journese. Always check the commission and add to the commission before you quote to clients.  By calling for hotels and not relying on the booking engines only to have the best pricing or room options, you will get better results.

## Club Med

12% commissions.

This is a two-step process with two different sites: informational and booking.

1. Agents individually register at <http://www.clubmedta.com> this is the information site. Please use CCE email and cceonline as your password. When ready to book, go to booking site: <https://www.easyclubmed.com/b2b/accueil.do>

Your login:  CMU01869 ~ Your password:  clubmed

Your name should be on the dropdown list on the top right side.

1. URL: [www.clubmedta.com](http://www.clubmedta.com) Phone: 800-258-2633

Register with CCE Email address, normal CCE log in name & cceonline1 as password

You then have to register for an “Easy ClubMed Account” to use the booking engine. Be sure to use the agency IATA, phone number, PO Box in WA State for all entry data. You will receive an email confirming your registration.

## Europe Express

URL: <http://www.europeexpress.com/> Register Yourself

Escorted Europe Travel- Group, FIT, customizable.

FIT Travel:  800-927-3876

Group Travel:  800-565-7236

\*\*Very High Change Fees: make sure that you clearly explain cancelation fees and all terms before booking to your clients. There are hold fees and non-refundable fees as well- you are charged a hold fee even if the hotel is not available.

## Insight Vacations

URL: <https://www.insightvacations.com/us/consultants/>

Destinations: Escorted tours in USA, Canada, Europe

Phone: 1-800-582-8380 CCE ID: 50431625

## Island Destinations

URL: <http://www.islanddestinations.com>

Ultimate concierge service, deluxe and luxury travel including land packages, commissionable airfares, luxury resorts, plus restaurant, spa, golf, private plane, private yachts and other reservations. Island destinations including Bali, Fiji, Dubai, Oman, Maldives, Seychelles, French Polynesia, Hawaii, Costa Rica, Mexico, Bermuda, Caribbean, & Florida

Phone: 1-800-394-5577

## Isramworld Group

URL: <http://www.isram.com/iw_travel/sigin.asp>

Escorted/Hosted tours, Flexible "Mini-Pax" city packages, Super Value Packages or Combos, FIT's, Hotel-only, Car Rentals, Customized FIT's & Groups, Elite Travel Collection

**DESTINATIONS:** Argentina, Australia, Bali, Belize, Bhutan, Bolivia, Brazil, Cambodia, Chile, China, Colombia, Costa Rica, Dubai, Eastern & Central Europe, Egypt, Ecuador, Galapagos Islands, Greece, Guatemala, Hong Kong, India, Indonesia, Israel, Italy, Japan, Jordan, Korea, Laos, Malaysia, Morocco, Myanmar, Nepal, New Zealand, Panama, Peru, Philippines, Portugal, Russia, Singapore, Spain, Taiwan, Thailand, Turkey, Uruguay, Venezuela, Vietnam & Yangtze River Cruises

ISRAMWORLD phone: 1-800-223-7460

Escapade Vacations Phone: 1-800-356-2405

EuropeToo: 1-877-387-1866

Latour: 1-800-825-0825

Orient Flexi-Pax Tours: 1-800-545-5540

## Polynesian Cultural Center

URL: [www.polynesia.com/travel-agents.html](http://www.polynesia.com/travel-agents.html)

To book directly, be sure to verify exact pricing. Commissions will be paid at the Pleasant Hawaiian rate.

Phone: 1-808-923-2911 CCE ID: 50431625

## Road Trips

URL: <http://www.roadtrips.com/travel-agent.aspx>

Worldwide - Ultimate sports travel – Road Trips delivers first class travel experiences

Phone: 1-800-465-1765, Extension: 190

## Sheraton

URL: [www.sheraton.com](http://www.sheraton.com)

Site has Agent area - password - CLIA #50431625

Ask about Signature Travel Network discounts available as detailed in the on the Signature website. Part of the Starwood family

Phone: 1-800-334-8484 CCE ID: 50431625 Phone: 1-800-334-8484

## Signature Hotel booking engine

URL: [www.signaturetravelnetwork.com](http://www.signaturetravelnetwork.com)

Click on Hotels, use search engine to locate hotels, live booking engine available

Clients get amenities when using Signature Hotels. Some hotels offer amenities when booked with wholesaler. Be sure to complete the amenity form for each booking. Most booking receive free breakfast, best locations in hotel, upgrades when available at check-in and more.

## Signature Destination Specialists

URL: [www.signaturetravelnetwork.com](http://www.signaturetravelnetwork.com)

Specialists in most countries around the world are affiliated with our Signature Consortium and available to customize and be your resource in each country. Click on Destinations, then “search for Signature Destination Specialists, use search engine to locate or type in city, country or location in “SigNet search box” at the top of the page.

## Starwood Hotels

URL Agents: <http://www.starwoodhotels.com/pro/index.html>

Preferred Provider with many Signature packages - Offers Travel Agent specialized training and FAM rates. Use IATA number for bookings online and be sure to enter your travel agent email address to receive the confirmation form. You may also find calling a hotel directly will work best. Be sure to identify yourself as belonging to the Signature Travel Network to see if they have special co-op rates. Signature also has a booking engine for selected Starwood hotels. Check to see if the hotel or city you need is offered on the Signature travel website.

Phone: 1-888-625-5144 CCE ID: 50431625

## Tahiti Legends

URL: <http://www.tahitilegends.com/LEG1/Login.jsp?page=Custom&lastbutton=custom&action=1>

Agents may register with IATA, Email address and cceonline as password

Reservations Phone: 800-200-1213 ~ Specializing in independent and custom itineraries to French Polynesia, Fiji, New Zealand, Australia and the Cook Islands, Maldives, Dubai, Oman

## Thor, Inc. – Hotel Navigator

URL: <https://www.thortravelservices.com/> then, <https://www.thortravelservices.com/Navigator/Default_2011.aspx>

Agents register with IATA: 50431625 ~ PCC for agents to register it is: 1FA4

Use CCE email address and password: cceonline

THOR, Inc., established in 1977, is an international travel services company that provides hotels, group sales and has a hotel navigator program for worldwide hotels. Educational webinars available. This is not a booking engine – use codes & call.

If you have additional questions regarding THOR’s services or capabilities, please contact Lisa Larson, our national account manager at THOR, at [llarson@thortravelservices.com](mailto:llarson@thortravelservices.com)

For additional information regarding THOR’s travel agency-related resources, visit [www.thortravelservices.com](http://www.thortravelservices.com/)

## Travcoa

URL: <http://www.travcoa.com/travel-agents>

Worldwide travel – escorted journeys, expeditions, private jets, small ship cruising, groups or private customized travel. Add commission to net prices or a service fee.

Phone: 1-800-992-2003 M-F: 7 am – 5:30 pm (PST)

## Travel Impressions

URL: <https://quest.travimp.com/phase1/FEAgentLogin.cgi>

Hotel only, hotel/air, hotel/car/air packages

Register with IATA, normal agent user name and cceonline1 as your password

Land commissions 15% in 2010; Las Vegas-13%; WDW passes-10% cap; 15% commission on uncapped land plus 1% when booked online; Mexico, the Caribbean, the Islands of the Bahamas, Bermuda, Central and South America, Europe, the Eastern Mediterranean, Dubai, South Africa, the Islands of Tahiti, Canada, Hawaii and the Continental U.S. Australia, New Zealand, & Fiji added in 2009

Phone: 1-800-245-8585

## Travel2

URL: <http://www.travel2-us.com/agent>

Independent and escorted tours, hotels, air, sightseeing packages

Australia, New Zealand, South Pacific, and Asia

Phone: 1-800-416-5528

# Signature Cruise Suppliers:

Approved to use, but suggest using a Super Preferred Supplier when possible:

## American Safari Cruises

Book through Un-Cruises. Register as an agent with IATA: <http://www.un-cruise.com/extranet/register.php>

Inclusive Yacht Exploration – Alaska, Hawaii, Mexico’s Sea of Cortez & WA Wine Country; One of a kind yachts, “Luxury in the pursuit of adventure” ~ 12 to 36 guests with wildlife & nature viewing in an elegant yacht atmosphere. Register with CCE email, CCE Agency PO Box, IATA, Signature Marketing Group, use ‘cceonline’ as password. 10% commission on cruise. Smaller ships that have been refurbished, “yachting” atmosphere, not large ship cruising.

## Cunard Line

Book through Polar Online: <https://book.princess.com/BookingSystem/login.page>

Use Polar online ID and password

Phone: 1-800-528-6273 Group no: 1-800-528-6273 CCE ID: 253-891-1138

## Great American Steamboat Company

Please Book Through [Pleasant Holidays](#_Pleasant_Holidays_1)

Cruises on the Mississippi, Ohio or Tennessee rivers, or a combination of all three.

Phone: 1-888-749-5280

## Seabourn Cruise Lines

URL: <http://www.seabourn.com/Travel/>

Agents may register with IATA, main office address & phone numbers, use cceonline as password

Phone: 1-800-929-9595 Group no: 1-800-357-9595 CCE ID: 253-891-1138

## SeaDream Yacht Club

URL: <http://www.seadreamyachtclub.com/travel_agents.pl>

Use CCE Email address and IATA to log in

Phone: 1-800-707-4911

## Silversea Cruises

URL: [www.silversea.com](http://www.silversea.com)

Agents may register using CCE email address and cceonline as password

Phone: 1-800-722-9955 Group no: 1-800-722-9955 CCE ID: 253-891-1138

## Star Clippers Americas

URL: <http://starclippers.com/travelagents/>

Media and Agent site. To register for the TA Media site, email: [reservations@starclippers.com](mailto:reservations@starclippers.com)

Phone: 1-800-442-0551 – call for reservations

## Viking River Cruises

URL: <https://agents.vikingrivercruises.com/agents/index.aspx>

Phone: 1-866-200-2012

Please see the file library for booking instructions, terms and conditions please helpful links.

Register yourself and let Erin know your information.

## Voyages to Antiquity

URL: <http://www.voyagestoantiquity.com>

Phone: 1-877-398-1460 or 1- 954-302-6340

## Windstar Cruises

URL: [www.windstarcruises.com](http://www.windstarcruises.com)

Phone: 1-800-258-7245 Group no: 1-800-258-7245 CCE ID: 253-891-1138

Brochures: 1-800-626-9900

# Non-Preferred Cruise Lines:

May use if client will not switch to a preferred supplier. Try quoting RCCL or NCL instead.

## Carnival Cruise Lines

URL: <https://www.goccl.com/>

Please ask Erin to register you, they are not a preferred supplier and will need a wavier signed by the client.

Phone: 1-800-327-9501 CCE ID: 253-891-1138

# Air Consolidator Guidelines:

When booking airfare for clients, it is recommended that ICs try to book the air as part of a package when it is commissionable (land, cruise, etc.). Most suppliers will allow you to add a service fee to cover the commission for flights at 10%, please ask.  However, there are times when the air will not be offered, not be commissionable or will not fit the client’s needs, and you wish to provide this as part of your service.  Should you proceed to do an independent air booking, there are steps you MUST follow to protect your clients.

1. All clients must be advised that ALL the price quotes are tentative and subject to increases and availability until they are paid in full and confirmations are received.  Often a price will increase or the flight details change or the flight is not available until the transaction is complete.  Additionally, flights are very volatile and may be changed or cancelled leading to increased expenses to get your clients to their destination in a timely manner.  ALWAYS provide the change and cancellation fees in writing (often many pages) to each client **before** they purchase any airfare.  Always include full pricing including total fees and commission for one total price.
2. Please read the IC Policy section on Air Booking Policies regarding minimum commission requirements, advice for timelines for client air bookings, and other important information.  This ENTIRE Air Booking Policy should be read and understood before an IC books with any of the following air consolidators.
3. We cannot stress enough the need to protect your clients by allowing sufficient time for air travel to coordinate with their other travel plans.  TravelEx travel protection plans should be quoted and recommended to all air bookings.
4. Put on your calendar to reconfirm client’s flights a month prior to travel and AGAIN the week of travel.  Some consolidators do NOT notify you of flight changes which would leave your clients not having proper travel connections.
5. If you are not going through one of the air consolidators mentioned below, be sure to NEVER book a flight through an online provider (Expedia, Travelocity, etc.) It will not be considered a “sale”, which means you will incur liability and have no coverage under our insurance policy. At the most, direct the client to the site and suggest what they should do themselves.  Each flight will need a separate reservation entry in CB. For help on how to book it on Client Base, please consult your ASC in the Washington office.
6. DOT Full Disclosure: You must quote the total including your service fee to clients to meet DOT rules.  The total quote to the clients must include all taxes, fees and flight costs.
7. Add commission –The booking cannot be made in the company name for less than 10% commission, or $50 commission, or $50 service fee (**whichever is greater**).  If the transaction is an *addition* to a booking you already have with this client, a nominal service fee of $20 or 10% commission, **whichever is greater**, will be acceptable. A combination of commission on the booking plus a service fee may be required to meet the 10% minimum requirement or $50 commission rule.  Please ask your ASC if you have any questions.

Example:  $2,000 flight has 5% commission of $100.  The rule states 10%, which is $200 commission.  You must add to the commission or charge a service fee of an additional $100 to meet the 10% or “greater” rule.

1. Please ask questions at [AdminTeam@CruisingCo.com](mailto:AdminTeam@CruisingCo.com) if any doubt on how to use an Air Consolidator.

**All of these airlines may be booked with Pleasant Holidays or Travel Impressions:**

Air Canada

Air France – World Agent Direct

Alaska: VAX - Air Vacations

American: Travel Impressions

British Air

Delta / KLM-Air France

United / Continental: World Agent Direct

Emirates

Jet Blue – US / Caribbean

Lufthansa

Quantas

Skywest – regional for Delta / United

Southwest / AirTran

US Airways – Travel Impressions

Sky Team Members: Aeroflot; Aero Mexico; Air Europa; Air France/KLM; Alitalia;

China Southern, Czech; Delta; Kenya; Korean; Tarom; Vietnam Airlines

(Northwest merged with Delta)

Star Alliance Members: Adria; Aegean; Air Canada; Air China; Air New Zealand;

ANA; Asiana; Austrian; Blue1; BMI; Brussels; Continental; Croatia; Egypt;

LOT Polish; Lufthansa; SAS; Singapore; South African; SpanAir; Swiss;

TAM; TAP Portugal; THAI; Turkish; United; US Airways

## Air by Pleasant

URL: <http://airbypleasant.com>

Super Preferred Supplier for Domestic and International Flights; Net fares are quoted and it is easy to add commission

Log-In: 2538911138 Password: cceonlin (note no “e” at end of password)

***To see all flights available, change the negotiated box to with published***

More than 75 airlines ~ 180 countries ~ 1,000 destination worldwide

Book net fares and you must add your commission and agent name on the final pages.

To add commission – complete transaction, select to deliver documents by email and it removes the delivery fee, the booking engine still adds their $10 fee, then a screen allows you to add a commission just prior to making the client payment. Quote to your client with the amount you wish to add as a commission – 10% or more is standard or minimum must be $50.

To process a client credit card in the final screen for payment: When you retrieve the PNR and click Apply Payment, there is a drop down to change the Type of Delivery to E-Ticket $0.00.  Then you can add your commission into the comm. box.  You will then choose Authorize.net as the FOP type (form of payment).  This also may say “CC” in the FOP type. Enter your agent email as the confirmation will be sent to you to save and attach in Client base. See Minimum Commission requirements in Air Consolidators section.

Reservations Phone: 1-866-378-0170 for Signature VIP Reservations Email: [abpweb@pleasant.net](mailto:abpweb@pleasant.net)

## Picasso Travel

URL: [www.PicassoTravel.net](http://www.PicassoTravel.net)

See Minimum Commission requirements in Air Consolidators section. Most fares are net and require a service fee to be added; Discount fares to over 130 different countries on 60 different airlines. Must have clients sign credit card authorization form if using online booking engine to avoid you as the consultant accepting Charge Backs as a personal responsibility. Bookings by telephone with the client’s credit card are okay without a signature form.

Credit card payments require the following: front and back copy of credit card,

driver's license copy and an authorization form signed by card holder.

Agents Register to use their website, see Agents Enter log in box, click to register:

Agency name: CruisingCo.com; PO Box 2063; Sumner, WA 98390

Agency phone number: 253-891-1138,

Use your agent name, CCE email address and cceonline for a password.

Select user statues as “Agent”; Enter ARCIATA number only: 50431625

Consortium: Signature Travel Network; CRS: none

Click to accept Picasso Travel terms and conditions

Write down your log in information and save it with your other log ins.

Contact OfficeSupport@CruisingCo.com for questions

Phone: 1-800-742-2776 or 1-800-PICASSO or 1-310 645-4400

Email: [Jorge@picassotravel.com](mailto:Jorge@picassotravel.com) – explain you are Signature Travel Network member..

## African Travel

URL: <http://www.africantravelinc.com/>

See Minimum Commission requirements in Air Consolidators section. Preferred Supplier with land, cruise, & air packages in Africa Will quote air prices only-add a mark up to net air prices for commission - See Signature profile for commission updates; 2011 has 15% base land/cruise, 5% air or add service fee to net pricing.

Phone: 1-800-252-0493

## Trans Am Travel

URL: [www.transamtravel.com](http://www.transamtravel.com)

See Minimum Commission requirements in Air Consolidators section. World air consolidator net fares, may add commission online or via telephone; Require clients to sign and email/fax Credit Card authorization form. Contact [OfficeSupport@CruisingCo.com](mailto:OfficeSupport@CruisingCo.com) for questions or to be registered.

Phone: 1-800-822-7600

## TravNET, Inc.

URL: <http://www.travnet.net>

No surcharge for credit card payments; Pacific Rim Air Consolidator. See Minimum Commission requirements in Air Consolidators section.

Phone: 1-800-359-6388

## Abercrombie & Kent

URL: <http://www.abercrombiekent.com>

See Minimum Commission requirements in Air Consolidators section.

Register with CCE email address; IATA; cceonline as password and Sumner office address

Tours & Independent Travel plus air consolidator - DESTINATIONS: Africa & Egypt; Antarctica; India, Orient, Australia & New Zealand; Europe; North America; South America

Reservations: 1-800-323-7308 – M thru F 6:30 am to 4 pm (PST)

## Auto Europe

URL: <http://www.autoeurope.com/tasite/>

Register with IATA; CCE email address

See Minimum Commission requirements in Air Consolidators section.

Europe, Asia, Africa, Australia & more – Air Consolidator, Cars, Cell Phone rentals 10 to 12%

Phone: 1-800-223-5555 CCE ID: 50431625

## Premier Gateway

URL: <http://www.premiergateway.com> - (Formerly Pacific Gateway)

See Minimum Commission requirements in Air Consolidators section.

SIGNATURE members receive a special $15 discount off of all net fares, except for some special promotions. Agents must identify themselves as a Signature Travel Network (SIG) member to receive the correct fare quote. See Signature supplier page for full details

\*Please include signed & validated UCC form, including credit card security code & billing address of cardholder for credit card payments, or you may choose to utilize our Credit Card Authorization Form located on our website. A 4% convenience fee per ticket applies to all credit card purchases using Premier Gateway’s merchant account.

Phone: 1-800-756-2313

## Travel Professionals

URL: [www.travpros.com](http://www.travpros.com)

See Minimum Commission requirements in Air Consolidators section. World air consolidator net fares, must charge booking fee directly to clients for commission; requires clients to sign and email/fax Credit Card authorization form. Contact OfficeSupport@CruisingCo.com for questions or to be registered.

## FareBuzz

URL: [www.FareBuzz.com](http://www.FareBuzz.com)

See Minimum Commission requirements in Air Consolidators section.

International and domestic flights - 3 ways to book - online, by phone or by email

Contact [OfficeSupport@CruisingCo.com](mailto:OfficeSupport@CruisingCo.com) for log in & password

## World Agent Direct

URL: [www.WorldAgentDirect.com](http://www.WorldAgentDirect.com)

See Minimum Commission requirements in Air Consolidators section.

Northwest and KLM flights, Delta, Continental and Worry-Free Vacations®.

U.S. travel agents can also book Continental and Delta flights

Contact [OfficeSupport@CruisingCo.com](mailto:OfficeSupport@CruisingCo.com) for log in & password

# Insurance:

## MedJet Assist

URL: <http://www.medjet.com/sigagent>

Medical Evacuation & Repatriation Policies

Reservations: 1-800-527-7478 Brochures: 1-205-595-6626

# Car & Limo Signature Suppliers

## Auto Europe

Preferred - URL: [www.autoeurope.com](http://www.autoeurope.com)

Enter IATA to enter agent website; Car Rentals, air supplier, hotels, Cell phones & rail

Europe, Asia, Africa, Australia & more – Air, Cars, Cell Phone rentals 10 to 12%

Phone: 1-800-223-5555 CCE ID: 50431625

## Book A Limo

Preferred - International Chauffeured Service

URL: [www.bookalimo.com](http://www.bookalimo.com)

Check Signature website for preferred limo providers who pay higher commissions.

10% Commission - Hours: 24/7

Phone: 1-800-266-5254 CCE ID: 118904 Fax: 1-877-266-5254

## Carey Worldwide Services

Preferred - URL: <https://www1.careyconnect.com/CorpWeb/forms/registrationForm.html>

Please register yourself as a travel arranger.

12% Commission on all non-discounted base rates; Airport and Pier Services, Point-to-Point, Customer Directed, City-to-City Tours and Sightseeing, Special Occasions and Meeting & Events

Phone: 1-888-333-3144

## Leisure Connect

Preferred - Theatre tickets, city excursions, transfers

URL: [www.leisureconnect.com](http://www.leisureconnect.com/)

Sign in with IATA 50431625

Signature Network’s suppliers for theatre ticket service expressly established to service the retail travel agent for Broadway, London's West End and Las Vegas. Leisure Connect does not sell directly to the consumer. All FITs are commissionable to Signature at 11%. Special deals offered on FITs. Special group rates are also available

Phone: 1-877-881-8651

## Hertz Corporation

Preferred - URL: <Http://www.hertz.com>

Agents log in with IATA number

<https://www.hertz.com/rentacar/emember/travelAgent/login/index.jsp?targetPage=travelAgentLoginView.jsp>

Phone: 1-800-654-3011 Use CDP Number 1774703 for Signature Travel Network rates

# Non-Preferred Car & Limo Suppliers

Please try preferred suppliers first

## Alamo Car Rentals

Use if cannot book package through a Preferred Supplier

URL: [www.goalamo.com/](http://www.goalamo.com/)

Phone: 1-800-327-9633 CCE ID: 50431625 Other ID: 00325021 password: cruising

## Avis Rent A Car

Use if cannot book package through a Preferred Supplier

URL: <http://www.avisagent.com>

AWD #’s K955900 is the commission for Nationwide and in Europe is 10% for daily, weekly and weekend rentals.

Phone: 1-800-331-1212 CCE ID: 50431625

## Budget Rental Cars

Use if cannot book package through a Preferred Supplier

URL: [www.unlimitedbudget.com](http://www.unlimitedbudget.com)

Phone: 1-800-527-0707 CCE ID: 0044704A

## Dollar Rent A Car

Use Preferred supplier first

URL: [www.dollar.com/travel\_agents/login.aspx](http://www.dollar.com/travel_agents/login.aspx)

Use IATA: 50431625 in first screen as travel agent.

Website has ability to book GDS Rates with higher commission or Web Rates at 3% commission. The GDS Rates are higher to the customer as they include a higher commission rate. Be sure to meet minimum commission rates, see policies

Phone: 1-800-800-1000 CCE ID: 50431625

# Rail Suppliers:

## Amtrak

URL: http://www.amtrak.com/home

Amtrakvacations.com & YankeeHolidays.com –12% commission on land packages, rail packages, rail only is 10% and they will handle booking service / management fees but we have to do the invoicing to our clients for them, they do not have the ability to add on the commission in their invoice system, but they can collect it.

Please register yourself and email Erin your log-in information.

## Grand Canyon Railway

URL: <http://www.thetrain.com/partners> Historic rail line from Williams, Arizona to the South Rim of the Grand Canyon. Have [officesupport@cruisingco.com](mailto:officesupport@cruisingco.com) register you.

Phone: 1-800-843-8724

## Rail Europe

URL: <http://agent.raileurope.com>

Signature’s preferred Rail provider in Europe, see Signature, then Suppliers for Rail for Rocky Mountain and Grand Canyon suppliers including agent AD75 tickets

Phone: 1-800-847-7277

## Rocky Mountaineer Vacations-Rail

URL: <http://agent.rockymountaineer.com/>

Agents: use IATA for login id and again password

Unique Canadian vacation packages and four spectacular rail routes through British Columbia and Alberta.

Phone: 1-800-665-7245

# Specialty Suppliers:

## Backroads Bicycle Tours

URL: <http://www.backroads.com/travel_agent/travelagentsonly.html>

Agent's area password: sellactive

Phone: 1-510-517-1555

## Baskets to Go

URL: [www.basketstogo.com](http://www.basketstogo.com)

**Travel Gift Baskets** for delivery to cruise ports worldwide, hotels and condominiums in Hawaii, Mexico, the Caribbean and all other leisure destinations worldwide.

Phone: 1-800-888-9913 CCE ID: CR601

**Dollywood**

URL: <http://www.dollywood.com/PigeonForge/places-to-stay.aspx>

Packages and Tickets- 10% commissions.

Agents register themselves, email Erin at [officesupport@cruisingco.com](mailto:officesupport@cruisingco.com) with log-in information.

## Funjet Vacations

Use if cannot book package through a Preferred Supplier

URL: see VAX Vacation Access

Most Funjet packages are available through VAX Vacation Access - avoids needing UCC form, see VAX section for sign in directions. Requires signed UCC form, details outlined in the CCE policy section

Phone: 1-800-558-3050 CCE ID: 253-891-1138

## Grayline Tours

<http://www.grayline.com/agentinfo>

Customized tour and transfer packages

Instant commission is provided to agents exclusively in the form of a 10% reduction from the total purchase amount. Checks are no longer provided as a form of commission payment.

Phone: 1-800-544-2206

## Leisure Connect

Theatre tickets, city excursions, transfers

URL: [www.leisureconnect.com](http://www.leisureconnect.com/) –

Sign in with IATA 50431625

Signature Network’s suppliers for theatre ticket service expressly established to service the retail travel agent for Broadway, London's West End and Las Vegas. Leisure Connect does not sell directly to the consumer. All FITs are commissionable to Signature at 11%. Special deals offered on FITs. Special group rates are also available.

Phone: 1-877-881-8651

## Norwegian Coastal Voyage ~ Hurtigruten

URL: <http://www.hurtigruten.us/travelagents/login.asp>

Log in with Name and IATA: 50431625 - Client Website: [www.coastalvoyage.com](http://www.coastalvoyage.com)

Phone: 1-800-323-7436 Group no: 1-800-419-9300 CCE ID: 50431625

## SeaWorld

## URL: <http://seaworldparks.com/travelagents>

You need to register yourself. Will need IATA number upon registering. Please email Erin your log-in information to [Officesupport@cruisingco.com](mailto:Officesupport@cruisingco.com)

## Shore Excursions Group

Cruise Excursions

URL: <http://www.shoreexcursionsgroup.com/v/affiliate/?id=60934&data=AgentEmailAddress>

Replace “AgentEmailAddress” with your CCE Email, then send this link to clients to book cruise shore excursions or book for them using the link. 12% commission; As an independent provider of shore excursions to cruise passengers around the world, Shore Excursions Group, LLC, offers over 1,700 hand-crafted excursions in the Caribbean, Alaska, Europe , Hawaii, Bermuda, Panama Canal, Mexico, Canada, New England, South America, Under Development: Asia, Australia and New Zealand

Phone: 1-866-999-6590

## ShoreTrips

Check Shore Excursions Group first for cruises; waived minimum commission as an add on component

URL: [www.shoretrips.com](http://www.shoretrips.com)

See documents in file library on booking suggestions

Contact Erin for a Log-in

Designed to book on-line, commissionable excursions for your clients. Agents must ensure timelines of excursions match port of call times.

Phone: 1-888-355-0220

## Ski.com

## Register yourself at [www.sellskivacations.com](http://www.sellskivacations.com)

## 11% commissions

## Reservations Phone 800-525-2052

## Group Sales Phone 800-525-2052

## Customer Service Phone 970-925-9500

## Largest provider of mountain travel in North America, booking mountain vacations to 100 of the most popular resorts in North America, Europe and South America

## Sports Empire

Sports & Special Event Packages

URL: <http://www.sports-empire.com/bookings/>

Log in with phone number: 253-891-1138 Sports and special events packages, all are non-refundable, read all fine print…

Phone: 1-800-255-5258

## Victoria Clipper

URL: [www.victoriaclipper.com](http://www.victoriaclipper.com)

Fast Clipper ships rides with hotels; Seattle to Vancouver / Victoria or Seattle to San Juan Islands

Overnight packages - commissions to agents

Phone: 1-800-888-2535 CCE ID: 253-891-1138

## Universal Studios Vacations

URL: [www.universaltravelagents.com](http://www.universaltravelagents.com) & [www.VAXVACATIONS.COM](http://www.VAXVACATIONS.COM)

Special Travel Agent web page - create your own log in ID using normal log in and cceonline or cceonline1. Packages with air must be booked through VAX – set commission on VAX

Travel Agent Number: 1-800-331-3134 CCE ID: 50431625

Vacation packages are 10% commission whether you book via the call center or through VAX.

Tickets have a sliding scale commission.  Ranges from 5% up based on the ticket type.

## Vax Vacation Access (VAX)

Limited suppliers; see conditions of use below

URL: [www.vaxvacationaccess.com](http://www.vaxvacationaccess.com)

Notes: Use phone number as the account number. If you have trouble logging in, contact Office Support for assistance.  Each Vendor's contact information is provided under the Vendor tab. VAX offers one website for many different vacation suppliers, and you have the ability to adjust commissions.  Please note that **only** the following suppliers are approved:

    Approved VAX Suppliers\*:

            Alaska Airline Vacations

            Funjet

            Sandal and Beaches

            Travel Impressions (Signature Preferred) – Sandals, Beaches, Superclubs, Hyatt

            Universal Parks & Resorts Vacations

            US Airways Vacations – US/Latin America

            Air New Zealand vacations – US Store

            Hotel Only booking engine

\*We have carefully chosen only the right suppliers in VAX. Agents who use the non-approved VAX suppliers, defined as any not specified above, will be required to personally assume all liability for credit card charge backs or supplier default. That must be put in writing and filed with your ASC before invoices can be printed, and commission will be limited to 30% of the commissionable portion to the agent.

Phone: 1-800-544-7733 CCE ID: 2538911138

# Here are suggested land suppliers, listed by destination:

## U.S. Air & Hotel Suppliers:

1. Pleasant Holidays, pre/post cruise, air, transfers, tours – additional cities added frequently
2. Journese, tropical and some Europe – call to ask for new locations being added
3. Signature Hotel Booking Engine
4. Signature Destination Specialist
5. Travel Bound (hotels, tours, transfers, cars, no air)

## U.S. Hotel-Only Suppliers:

1. Signature Hotel booking engine
2. Pleasant Holidays –pre/post cruise – call for most comprehensive list of cities, additional cities added

frequently

1. Travel Bound
2. Thor Hotel Navigator – get codes, then call hotels
3. Starwood Hotels or Sheraton Hotels

## Tropical Travel Destinations:

1. Pleasant Holidays
2. Journese
3. Classic Vacations
4. Travel Impressions
5. Island Destinations
6. \*See Signature Site for Experts2Hawaii

## Africa:

\*Signature Travel Network, see Preferred African Destination Specialists – call them!

1. Trafalgar Tours
2. Tauck Tours
3. Adventures by Disney
4. ISRAMWorld
5. African Travel

## Asia:

\*Signature Travel Network, see Preferred Asian Destination Specialists – call them!

1. Brendan Tours
2. Trafalgar Tours
3. Tauck Tours
4. Adventures by Disney
5. ISRAMWorld

## Australia/New Zealand:

\*Signature Travel Network, see Preferred Destination Specialists – call them!

1. Tauck Tours
2. Adventures by Disney
3. Trafalgar Tours
4. Brendan Tours
5. Abercrombie & Kent

## Europe:

\*Signature Travel Network, see Preferred European Destination Specialists – call them!

1. Journese
2. Brendan Tours
3. Trafalgar Tours
4. Travel Bound Independent Travel
5. Adventures By Disney
6. Tauck Tours

## South America:

\*Signature Travel Network, see Preferred Destination Specialists – call them!

1. Brendan Vacations
2. Trafalgar Tours
3. Tauck Tours
4. ISRAMWorld
5. Adventures by Disney (Peru, Ecuador/Galapagos)

# Do Not Use these Suppliers:

## American Airline Vacations

(May not book on their website, ARC agencies who print tickets only allowed) Book through other suppliers such as AirByPleasant, Travel Impressions, VAX, WorldAgent Direct, or Air Consolidators

## Amtrak Tickets & Packages

They currently do not have a travel agent site. If you book Amtrak, it is as a customer. A service fee would need to be added.

Amtrakvacations.com & YankeeHolidays.com – Are in the Process of Being Approved. 12% commission on land packages, rail packages, rail only is 10% and they will handle booking service / management fees but we have to do the invoicing to our clients for them, they do not have the ability to add on the commission in their invoice system, but they can collect it.

## Continental Airlines

Best to try AirByPleasant, if not use World Agent Direct

## C & H International

Not an allowed supplier: Terms and conditions are unacceptable and assign to booking agents the fiscal responsibility for allow clients who may do a charge back to the IC on their credit card.

## Costa Cruises

Bad reputation, product not up to US client standards, recent accidents

## Cruise West -No longer in Business

## Discovery Cove

Do not pay commissions. Used to be able to book through VAX, now unavailable.

## Funjet Vacations

Book on VAX if cannot book package through a Preferred Supplier

## GowayAgent.com

Not an allowed supplier: Their service is unreliable to clients. Terms and conditions are unacceptable and assign to booking agents the fiscal responsibility for allow clients who may do a charge back on their credit card.

**QucikSilver Tours & Transfers**

They have not paid commissions that are past due.

## Southwest Vacations

Uses Mark Travel Corp – terms and conditions are unacceptable. Book through Pleasant Holidays, AirByPleasant or Travel Impressions to use Southwest Air.

## US Airways

Do not use, same pricing and can add commission by booking with Air By Pleasant

## Port Promotions

Filed Bankruptcy